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ZULULAND ENERGY TERMINAL

EXPRESSION OF INTEREST (EOI)

EPC CONTRACTOR(S)

ZULULAND ENERGY TERMINAL (ZET)

Durban, South Africa Port of Richards Bay, South Africa

ISSUE DATE: 18 June 2026

SUBMIT TO: tenders@zlet.co.za

CLOSING DATE FOR SUBMISSIONS: 9 July 2026 @ 17:00 (SAST)

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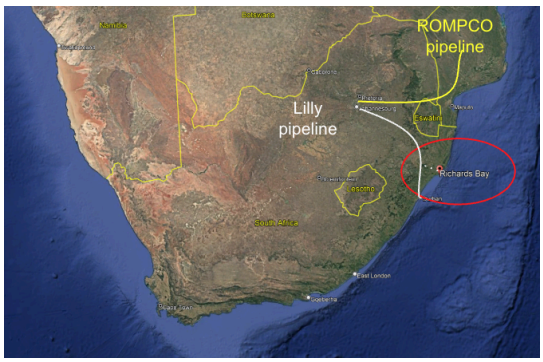
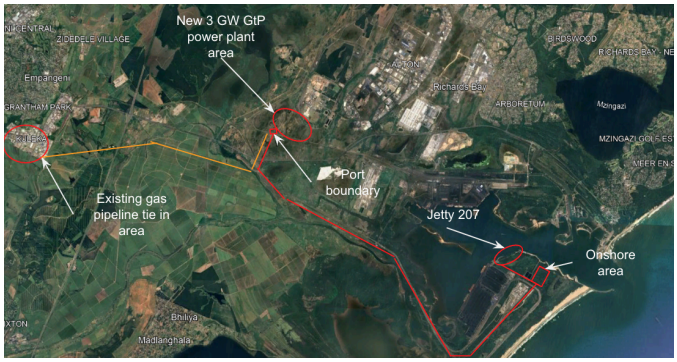
1. Introduction

1.1. Background

In 2024 the Zululand Energy Terminal (ZET), a collaborative initiative between Vopak Terminal Durban and Transnet Pipelines, signed a Terminal Operator Agreement with the national port authority focused on the development, construction, and management of a cutting-edge Liquefied Natural Gas import terminal.

Situated within the South Dunes of the Port of Richards Bay, ZET is recognized as a key Strategic Integrated Project (SIP) for South Africa. It is intended to function as the nation's primary gateway for LNG, ensuring a reliable energy supply and expanding the diversity of the domestic energy infrastructure.





By offering a high-capacity LNG source, the project is uniquely positioned to support the IPP GtP initiatives and Eskom's gas-fired power strategies. It also enables private developers to operate effectively within the emerging competitive market, addressing the urgent "power cliff" caused by the decommissioning of aging coal-fired plants.

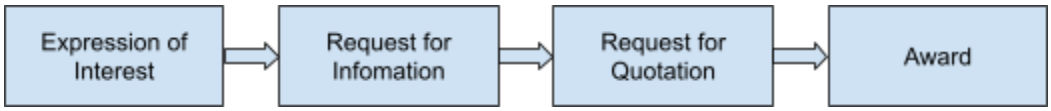
The terminal's proximity to the Lilly pipeline (20 km) makes it essential for addressing the upcoming "gas cliff" as Methane Rich Gas supplies conclude. Finalizing this facility will drive regional economic growth and ensure the continuity of industrial operations.

This facility is slated to offer various long-term client services, such as LNG storage and regasification, along with distribution through truck loading and gas transmission pipelines.

1.2. Description of the Market Consultation Process

With the pre-feasibility stage concluded, EIA application submitted, preliminary geotechnical investigations started and preliminary Front End Engineering Design (FEED) activities underway, ZET is now reaching out to the market.

The objective is to evaluate the expertise and interest of potential EPC contractors to refine the project's contracting framework and ultimately appoint preferred partners for execution. The selection of the EPC contractor(s) will be conducted through a phased approach commencing with this request for Expression of Interest (EOI); followed by a Request for Information (RFI) to qualifying contractor(s); and progressing to a Request for Quotation (RFQ).



	EOI	RFI	RFQ	Award
Purpose	Gauge interest and capability of potential contractor(s)	Finalise contracting strategy and identify suitable contractor(s) for the scope(s) of work.	Technical and Commercial evaluation of proposals	Perform detailed clarifications and negotiations.
Outcome	Longlist of capable and compliant parties invited to proceed to the RFI stage.	Shortlist of potential EPC contractor(s) to proceed to RFQ.	Select Preferred Bidder(s)	Contract
Indicative Timeline	Q3 2026	Q1 2027	Q4 2027	2028

This EOI is the first stage in the process and accordingly, this document outlines the information required to be submitted by any party interested in participating as an EPC contractor in the design and construction of the terminal or parts thereof.

As a separate and independent exercise, the Engineering Consultant appointed by ZET, viz. Wood is approaching the market for budget quotes and general technical information. Interested parties are assured that providing such information to Wood does not compromise involvement in this market approach process, and that this EOI is independent and the start of the official process for appointment of the preferred contractor/s.

Parties that demonstrate interest and fulfill the established minimum participation criteria will be required to sign a non-disclosure agreement (NDA) should they proceed further in the process or if further information or clarification is required.

2. Project Description

2.1. Project Overview

The primary project entails the development of an LNG importation hub designed to offer a full suite of terminal services.

These include receiving infrastructure, interim offshore storage, regasification units, a Boil-Off Gas (BOG) management system. Additionally, the facility will feature infrastructure prepared for ancillary services such as truck loading and breakbulk ship reloading; and a primary gas transmission pipeline equipped with a custody transfer station (Gas Hub); and, a secondary branch line.

The high-level components of this project are as follows:

1. **Marine Infrastructure:** Development of facilities to accommodate LNG Carriers (LNGC), including the jetty, marine and process topside installations, offshore buildings, and the necessary interconnecting cables and pipelines linking the jetty to the shore.

2. **Storage Strategy (FSU/LNG Tank):** The project's LNG storage strategy begins with a Floating Storage Unit (FSU) providing approximately 170,000 m^3 of capacity, and later expands with two onshore tanks of 220,000 m^3 capacity each. The onshore tanks are part of this EOI, but excludes the FSU.

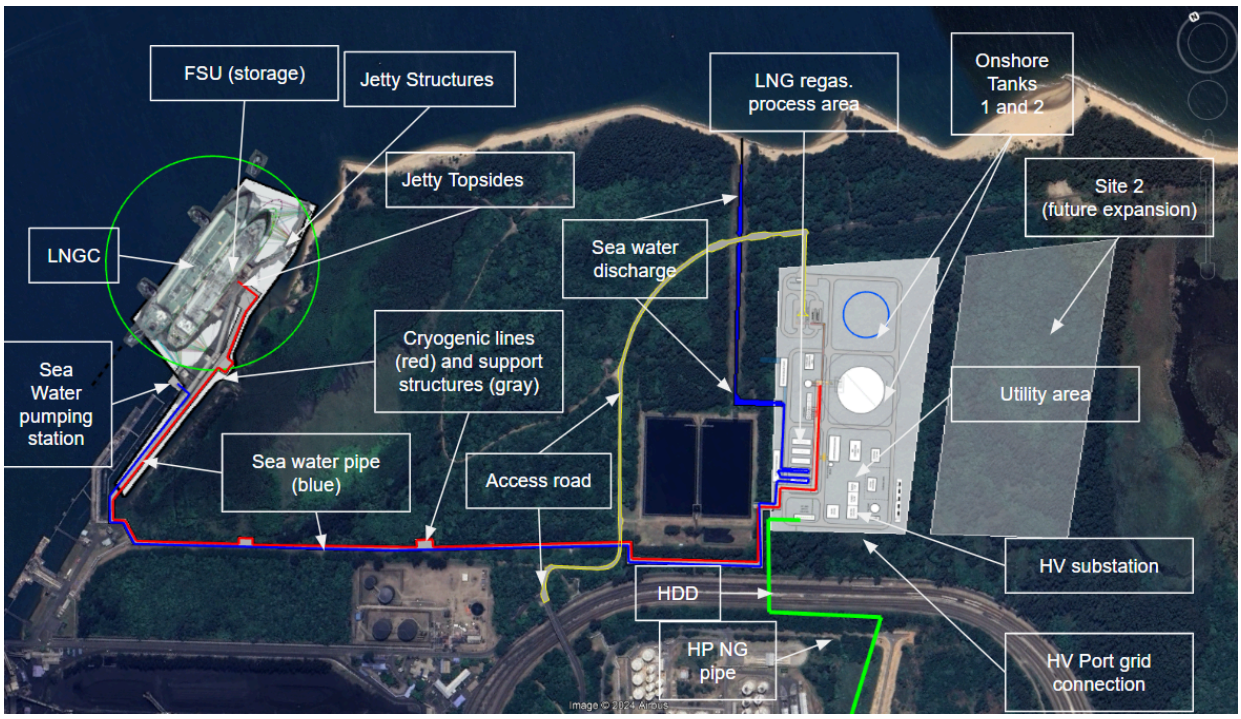
3. **Process and Utilities:** This includes jetty topside facilities, seawater intake and discharge systems, regasification units, truck loading stations, and general terminal utilities. It also encompasses the interconnecting lines (including cryogenic lines) from

the landing to the terminal site, along with integrated control and safety systems.
A central component is the modular onshore regasification plant. This facility will use seawater for heating to reach peak capacities of 1200 MMSCFD through various development phases. with the resulting natural gas distributed via pipeline and road trucks.

4. **Gas Pipeline:** Gas exportation beyond port limits will be facilitated by a high-pressure transmission line from the terminal to a primary custody transfer station (Gas Hub). The infrastructure includes a 30-inch, 14 km primary pipeline designed for capacities up to 9 MTPA. This Gas Hub will also link to an existing third-party transmission grid via a secondary branch pipeline which is an 11 km, 24-inch branch line rated for 3 MTPA.

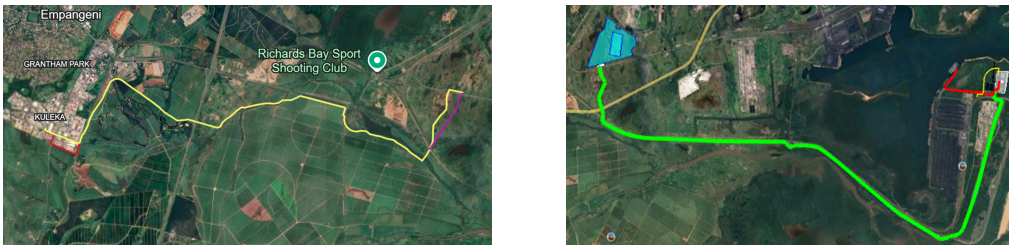
2.2. Project Layout

The South Dunes terminus in the Port of Richards Bay will house infrastructure for the entire LNG process from cargo unloading to regasification. To optimize operational efficiency, the design focuses on eliminating BOG venting or flaring during standard operations.



Preliminary layout of elements like Marine, Process/Utilities and storage

The Gas pipeline development is the result of an extensive routing assessment that balanced safety protocols, environmental considerations, infrastructure intersections, and the specific needs of stakeholders.



Main line (green) connecting the terminal to custody station (Gas Hub) and branch line (yellow) to Lilly pipeline

3. Contracting Packages

The project scope is divided into the following logical components or building blocks. This excludes the FSU contract which will be arranged through a different market consultation.

Respondents meeting the minimum criteria may express interest in one or more contracting packages. The definitive contracting strategy and packages will be finalized following this EOI, taking into account project financing and market feedback.

Primary technological contracting packages include:

(1) Process and Utilities (Modules)
(2) Onshore Storage Tank
(3) Natural Gas Pipelines

To ensure project delivery, these are supported by:

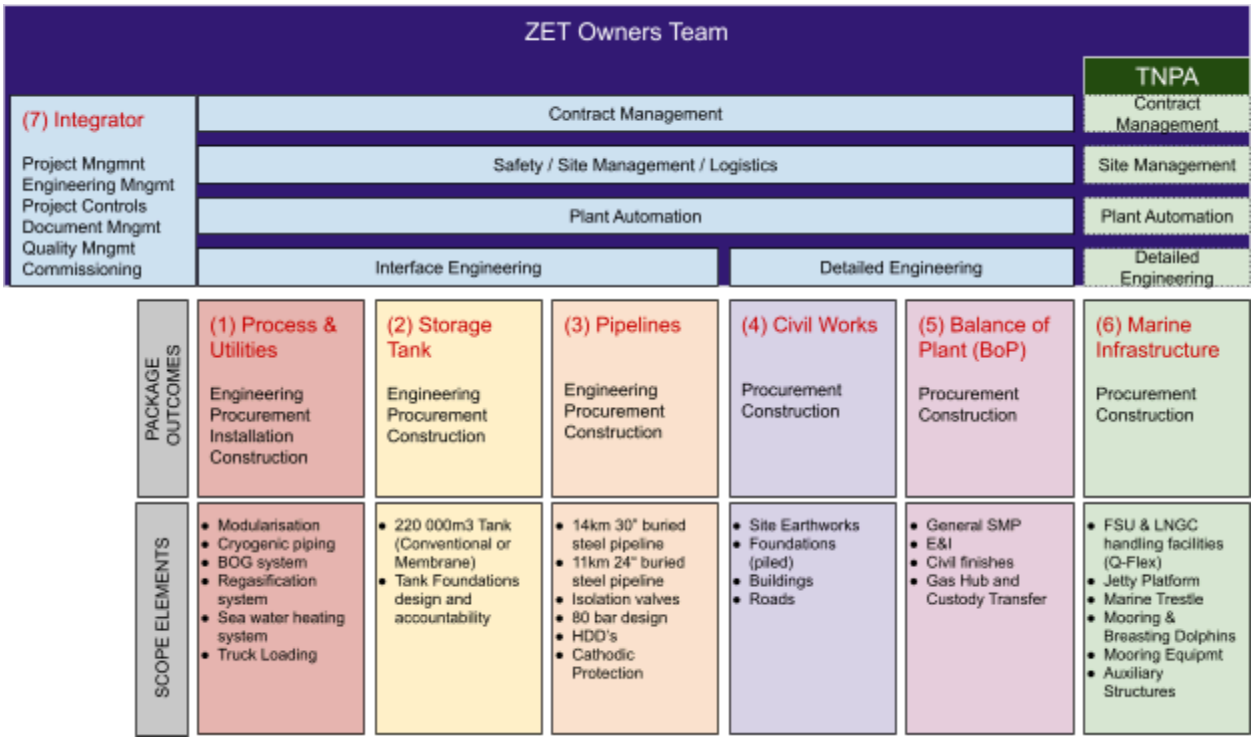
(4) Civil Works
(5) Balance of Plant (BoP)
(6) Marine Infrastructure (TNPA Infrastructure)

Due to the intricate nature of the scope, complexity and high interdependence between packages, coordination across various contracting packages is necessary. A proficient Integrator in this role with typical overall co-ordination functions and taking full accountability for all contracting packages is ideal, and the favoured approach. This Integrator will manage contract interfaces, ensure design consistency, and uphold the overall process guarantee and quality standards to facilitate efficient project delivery.

(7) Integrator

3.1. Scope of contracting packages

The following scheme visually represents the roles, responsibility and interfaces among the different contracting packages.



3.1.1. Process and Utilities (Modules)

Part of the current execution strategy is to maximise the construction and precommissioning of the critical components of the terminal in pre-assembled modules outside the site area due to the logistic complexities in fabricating at the end of the South Dunes area.

The scope includes the design, construction, pre-testing and transportation to site of the modules; including the facilitation of interfaces with the other packages i.e. Storage Tank, Civil Works, BoP and Marine Infrastructure; assistance during the installation, integration/interconnecting; and overall testing and commissioning.

As minimum, the modules expected to be included are

- Jetty platform topsides (loading arms expected to be integrated at site)
- Jetty electrical and monitoring building/s
- Sea water/glycol water exchangers
- Glycol water circulating pumps
- Vaporizers
- HP pumps

- Recondenser (BOG absorber)
- BOG compressors
- MSO compressor
- Potentially other utilities packages and piperack if considered applicable

3.1.2. Storage Tank

The scope includes the design and on-site construction of a 220,000 m3 LNG tank full containment, whether conventional or membrane technology.

The EPC contractor is responsible for designing the foundations using geotechnical data from ZET. Additionally, the scope involves conducting site surveys throughout the foundation build and providing final certification that the work aligns with both the design specifications and construction standards.

The scope includes the facilitation of interfaces with the Process and Utilities, Civil Works, and BoP; assistance during the integration/interconnecting and during overall testing and commissioning.

3.1.3. Pipelines

The scope includes the design and construction of a 14 km main pipeline from the site to the Gas Hub and an 11 km of branch pipeline from the Gas Hub. This will be an underground steel pipeline with an 80 bar design pressure, including isolation valves and a Cathodic Protection system.

The EPC contractor is responsible for designing for construction the pipeline and crossings using geotechnical data from ZET.

The scope includes the construction “flange to flange” of the high pressure transmission system and the facilitation of interfaces with the Process and Utilities and BoP packages; assistance during the integration/interconnecting; and overall testing and commissioning.

3.1.4. Civil Works

The scope includes the procurement and construction on the site of all civil works required for the ‘Jetty to Terminal’ piperack; Process and Utilities Modules, Tank Construction and assistance during the modules installation and BoP construction.

The Civil contractor is responsible for validating geotechnical data from ZET and for procurement and construction of the foundations and other civil infrastructure according to the design by Process and Utilities, BoP and Tank contractors.

The construction works are expected to include as minimum

- Clearance of vegetation
- Soil preparation for construction (including laydown area)
- Foundations (piling or soil compacting depending of the design requirements)
- Underground services, roads, buildings and any other civil works not included in the BoP scope.

The scope includes the interfaces with the Process & Utilities, Tank, and BoP packages. It is anticipated that the interface responsibility with other packages will be led by the Integrator.

3.1.5. Balance of Plant (BoP)

The Balance of Plant (BoP) encompasses all structural, mechanical, electrical, and instrumentation procurement and construction tasks not specifically covered in the aforementioned contract packages. The custody transfer metering station and associated works at the Gas Hub is included in this package.

The current modularization strategy is actively shaping the specific scope, which will be further refined through input gathered during this EoI process. This approach will impact the extent of the scope in this package.

It is anticipated that the interface responsibility with other packages will be led by the Integrator.

3.1.6. Marine Infrastructure

The primary objective involves the development of marine infrastructure capable of handling FSU and LNGC vessels up to the Q-flex class. The facility will allow for a potential future expansion to Q-max specifications through the addition of mooring dolphins.

At a minimum, the following activities are envisioned:

- Procurement, and construction of mooring and breasting dolphins.
- Acquisition and setup of necessary mooring equipment.
- Development of the jetty platform and marine trestle to facilitate BoP and Process & Utilities modules installation.
- Procurement and integration of safety equipment.
- Provision of auxiliary structures, such as handrails and walkways.

The scope encompasses technical interfaces between the FSU, BoP, and Process & Utilities packages. Moreover, it includes essential support for BoP construction activities and the installation of both modules and the FSU. It is anticipated that the interface responsibility with other packages will be led by the Integrator.

3.1.7. Integrator

The Integrator Contractor role involves undertaking the overall project contract and bearing the ultimate responsibility for project performances. As the Integrator, the contractor is required to manage contract interfaces, ensure design consistency, and guarantee overall process and quality standards for efficient project delivery across all packages.

Included in the scope of the Integrator is the detailed engineering for some packages; the overall Plant Automation and logistics for modules delivery to site, for which beach landings are being considered.

Furthermore, the Integrator can elect to directly undertake one or more of the individual contracting packages listed above, provided they satisfy the minimum pre-requisites for those specific scopes.

Depending on the outcome of this EOI process, the role and scope of the Integrator will be decided and more clearly defined in the following stages of the Market Consultation. Interested parties are therefore requested to be clear and specific on the extent of the Integrator role that they are to be considered for.

4. Expression of Interest (EOI)

This section details the requirements that must be met by interested parties in order to participate in the EOI process.

4.1. Administrative

- Submission: The response must be submitted in writing via email. A single submission per entity is required, indicating interest in one or multiple packages.
- Email Address: Submissions must be sent to tenders@zlet.co.za
- Subject Line: The email subject line must be: "Zululand Energy Terminal – EPC Contracts EOI – [insert Respondent company name]".
- Language: The RFI response and all supporting documents must be in English.
- Document Format: The response shall be legible and accessible, and shall be submitted as a pdf.
- Indexing: Any supporting document must be indexed and properly referenced.
- Deadline: The response must be submitted on or before 9 July 2026 at 17:00 (SAST). Any response submitted after this deadline may not be considered by ZET, in its sole and absolute discretion.
- Cost: Any party responding to this EOI shall bear all of the costs which it incurs in connection with its response.

- Point of Contact: Respondents may request further information in relation to this EOI by email only to the following address: tenders@zlet.co.za
- The response must be accompanied by a company letter signed at a Director level.
- ZET reserves the right to amend, modify or withdraw this EOI, or any part of it, at any time, without liability.
- ZET reserves the right to request for additional information if necessary, and failing to provide so will result in the disqualification of the submission.
- ZET reserves the right to accept or reject any or all of the EOI or part(s) thereof without giving any reason or explanation whatsoever. CLIENT may also reject any Bid that in its opinion is incomplete, conditional, obscure, or contains additions not called for or irregularities of any kind.

4.2. Specific Considerations

- Appointed contractors will be expected to engage local labour to comply with localisation requirements.
- Qualifying parties will be included in the vendor list of the project.
- Successful parties will be short listed for the next phase as a potential preferred contractor or subcontractor.

4.3. Pre-requisites

The following criteria apply to the various contracting packages. Interested parties are encouraged to submit an expression of interest for one or more packages, provided they meet the specified minimum requirements.

Main Packages	Pre-Requisites (Minimum)
(1) Process & Utilities (Modules)	• Experience with manufacturing of LNG process modules for O&G on-shore LNG facilities or equivalent (FPSO modules).
(2) Tank	• Experience internationally in engineering and construction of Refrigerated tanks above 150k cbm.
(3) Pipeline	• Proven track record in the installation of buried high-pressure pipelines exceeding 5km in length. • Prior construction experience within South Africa or the broader Sub-Saharan region.
(4) Civil Works	• Local SA experience with civil and earthworks on mega projects (civil scope > R200m)
(5) Balance of Plant (BoP)	• Experience as an SMEIP contractor on equal projects greater than R1bn. • Experience working in Southern Africa.

(6) Marine Infrastructure	• Experience with Port Marine Infrastructure construction projects greater than R1bn. • Prior construction experience within South Africa or the broader Sub-Saharan region.
(7) Integrator	• Proven track record serving as a lead EPC contractor, overseeing contract interfaces and end-to-end performance for large-scale projects valued at R5bn or more. • Global expertise in LNG developments across various international jurisdictions. • Previous experience managing construction activities within South Africa or the wider Sub-Saharan territory is highly advantageous.

4.4. Returnables

ZET is specifically seeking detailed information from interested participants to assess the contracting strategy to deliver the proposed LNG infrastructure and facilities. The information requested will be used to shortlist responses according to the minimum pre-requisites defined above.

Respondents are requested to provide the following information:

- Complete the EOI Response Template in the attached Google Sheets file, which is as represented in Annexure A.
- Company letter signed at a Director level.
- Provide a Portfolio of Evidence: Detailed information on previous experience per contracting package and in line with the pre-requisites defined, with specific mention of the scope of the project and the respondent's contractual role in the project.
- Any additional information that is considered relevant.

5. Annexure A

EOI Response template

#	Topic	Required Details	Response
1.	Entity's Details	Company Name	
		Registration number	
		Commercial structure (i.e Company or JV)	
		Main Business Head Office Address	
		Branch Office for Execution of Project	
		Company Profile	
		Company's Website	
2.	Contact Person's Details	Full name	
		Job title	
		Phone number	
		Email	
3.	Scope of Interest	Please tick the package(s) for which you are submitting an interest (multiple options possible)	☐ (1) Process & Utilities ☐ (2) Storage Tank ☐ (3) Pipelines ☐ (4) Civil Works ☐ (5) Balance of Plant (BoP) ☐ (6) Marine Infrastructure ☐ (7) Integrator
		Any additional comments on your Scope of Interest	
4	Safety	Please provide company safety statistics for last 3 years	KPI and Result
5.	Company Letter	Signed at a Director level	Attachment
6.	Portfolio of Evidence	Detailed information on previous experience per contracting package	Attachment(s)

		and in line with the pre-requisites defined, with specific mention of the scope and value of the project and the respondent's contractual role in the project.	
7.	Additional Information	Any other relevant information to support this interest	Attachment(s)